## When is a Small-Business Owner a Good Candidate for a Defined Benefit Plan?

1. Few or no employees:

Best case: either a. No employees,

or b. No employees other than family members,

or c. Employees, none of which work more than 500 hours in any year.

Next Best: a. Young employees,

and/or b. High turnover.

- 2. At least age 40. (The older the better!)
- 3. Already has 3 consecutive years with significant compensation.
- 4. Can commit to making annual contributions, typically without access to the funds until retirement